

Terms

1. **Payment Terms:** Net 30 days, with approved credit. A 1.5% finance charge will be added to past due invoices. No orders will be produced or shipped to any account 45 days or more past due.
2. **Freight:** F.O.B. Murfreesboro, TN. Freight sent collect with customer's selected carrier. We do take into consideration freight rates to help customer's attain low cost freight.
3. **Lead Time:** Four weeks after receipt of order, unless otherwise indicated. Fax and email orders will be confirmed if requested.
4. **Return and Credits:**
 - (A) Prior authorization is required on any returns and RGA Number must appear on cartons and packing lists.
 - (B) Claims for parts damaged in shipment must be made with the carrier.
 - (C) Damaged or defective parts must be reported within 10 days of receipt of merchandise.
 - (D) Deductions from invoices can only be taken with a Credit Memo issued from Erwin Cole Enterprises.
5. **Tooling:** No Tooling will begin without a signed non-cancellable purchase order. Tooling lead times will be determined based on shop workload and scope of the project.
6. **Tooling Cost:**
 - (A) Tooling will be billed as a separate cost. We will give an estimate on tooling prior to beginning tooling.
 - (B) Tooling charges may be amortized over a 1 year period on high volume parts providing a non-cancelable purchase order with releases is entered.
7. **Custom Ordered Material:**
 - (A) No custom material will be stocked without a signed purchase order to cover parts.
 - (B) Customer is liable for any materials ordered and not used in production of parts.
8. **Limited Warranty:** Products are warranted for a period of one year from the date of shipment to the original buyer to be free from defects in material and workmanship under normal use and service. Liability is limited to the replacement of the product or reimbursement of the purchase price.

Sales Representatives

William F. Miller & Associates, LLC

Joe Miller All Miller territories
15 Music Square west Nashville, TN.37203
Telephone (615)298-4444 Fax (615)269-4954

Dan Field

KY, MS, LA

Rogers Caldwell

AR, AL, FL panhandle

Jim Houser

VA, NC, SC

Jim Irby

South Georgia

Chris Drahman

Team Director

Hill Lenderman

FL, TN, N GA

Keith Drahman

MO, IL, CENTRAL FL

Jeff Spath

Central Florida

Paul Reiger

OK, TX, MD

Jeff Miller

SC, E. TN

Jim Parke

South Florida

Executive Assistant

Corrine Wilson

Inside sales Associates

Kimberly Athaus

Public Relations

Lynn Drahman